

DATE: November 6, 2006

TO: Mayor and City Council Members

FROM: Utilities and Finance Departments

SUBJECT: **RESOLUTION NO. 7944 – A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH WESTERN TRUCK CENTER COMPANY TO PURCHASE THREE AUTOCAR XPEDITORS WITH AMREP ROLL-OFF SOLID WASTE VEHICLES**

**BACKGROUND / ISSUES**

The Utilities Department recognizes the need to maintain a fleet of collection vehicles that will be able to provide reliable and efficient service for collection of the City's solid waste. The City's requirement for three new roll-off solid waste vehicles is threefold: (1) to replace its aging fleet (2) to remain compliant with the State's new air emissions standards for refuse collection vehicles, (3) and to meet increased demand for solid waste collection services.

Two of these new vehicles will replace two roll-off solid waste vehicles, which is consistent with the City's Solid Waste Management Plan and were included in the FY 2006/07 Budget. The average age of the vehicles to be replaced is 12 years with maintenance costs to date exceeding 70 percent of the replacement costs. Furthermore, these vehicles will allow the City to address State of California air emission regulations that require the City to phase out non-compliant vehicles by 2008. The third vehicle will help address the increase in roll-off commercial business generated by both the City's new Construction and Demolition Ordinance and increased public awareness of the City's solid waste collection services. The commercial solid waste collections program has exceeded expectations on new and returning customers since the transition into the recently revised program. The requested vehicles were originally approved as part of the FY 2006/07 budget and sufficient funds are available for this request.

**POLICY / RULE**

Section 2.36.080 of the Folsom Municipal Code states, in part, that contracts for supplies, equipment, services, and construction with an estimated value of \$41,750 or greater shall be awarded by the city council.

Section 2.36.100 of the Folsom Municipal Code states, in part, that supplies, equipment, services and, construction with an estimated value of \$41,750 or greater shall be awarded by competitive sealed bidding.

**ANALYSIS**

A Notice to Bidders for the purchase of three roll-off solid waste vehicles was published in The Sacramento Bee on October 6, 2006. The bid opening was held in the City Council Chambers on October 20, 2006, at 10:00 a.m.

The City received three bids, two from Western Truck Parts & Equipment Company, one for a Peterbilt truck with AmRep roll-off body, and the other for a Peterbilt truck with Norcal roll-off body, and one bid from Western Truck Center Company for an Autocar Xpeditor truck with AmRep roll-off body. The Autocar Xpeditor with AmRep roll-off vehicles met the specifications and was deemed the least cost, responsive bid. The bid for the three Autorcar Xpeditor with roll-off solid waste vehicles is in the amount of \$472,630.29 which includes sales tax, delivery and shipping.

Therefore, staff recommends award to Western Truck Center Company for three Autocar Xpeditors with AmRep roll-off bodies as a responsive, responsible bid that mets all specifications set forth in the request for proposal, in the amount of \$472,630.29 (exclusive of finance costs). No bids were received from Folsom vendors.

The City Council approved the purchase of three solid waste vehicles through the adoption of the FY 2006-07 Budget. Staff proposes to lease/purchase three Autocar Xpeditor with AmRep roll-off solid waste vehicles over five years using a third party leasing company and will return to Council with a lease agreement request when funding is required. Estimated time for delivery of these solid waste vehicles is 270 - 365 days, once the vehicle agreement is executed. The agreement will be in a form acceptable to the City Attorney.

**FINANCIAL IMPACT**

The total principal amount of the five-year lease/purchase agreement is \$472,630.29. Sufficient funds have been budgeted in the Solid Waste Operating Fund (Fund 540) for FY 2006-07.

**ENVIRONMENTAL REVIEW**

The purchase of these vehicles is not considered a project and therefore is not subject to CEQA.

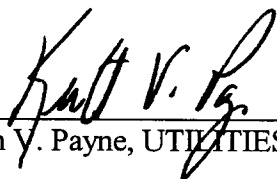
**ATTACHMENT**

Resolution No. 7944 – A Resolution Authorizing the City Manager to Execute an Agreement with Western Truck Center Company to Purchase Three Autocar Xpeditor with AmRep Roll-Off Solid Waste Vehicles

**RECOMMENDATION/CITY COUNCIL ACTION**

The Utilities Department recommends that the City Council pass and adopt Resolution No. 7944 – A Resolution Authorizing the City Manager to Execute an Agreement with Western Truck Center Company to Purchase Three Autocar Xpeditor with AmRep Roll-Off Solid Waste Vehicles.

Submitted,



\_\_\_\_\_  
Kenneth V. Payne, UTILITIES DIRECTOR

**RESOLUTION NO. 7944**

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH WESTERN TRUCK CENTER COMPANY TO PURCHASE THREE AUTOCAR XPEDITOR WITH AMREP ROLL-OFF SOLID WASTE VEHICLES**

**WHEREAS**, the Utilities Department has validated its need to purchase three Autocar Xpeditor with AmRep roll-off solid waste vehicles; and

**WHEREAS**, sufficient funds have been budgeted in the Solid Waste Operating Fund (Fund 540) for FY 2006-07; and

**WHEREAS**, the Utilities Department requires replacement refuse collection vehicles to maintain a modernized fleet that will be in compliance with the State of California's air emissions standards; and

**WHEREAS**, the Utilities Department requires additional refuse collection vehicles to adequately meet the public's need for services; and

**WHEREAS**, the City competitively bid for three roll-off solid waste vehicles and Western Truck Center Company was the most competitive bidder; and

**WHEREAS**, staff recommends acceptance of the reasonable responsive bid received from Western Truck Center Company:

**NOW, THEREFORE, BE IT RESOLVED**, that the City Council of the City of Folsom authorizes the City Manager to execute an agreement, in a form acceptable to the City Attorney, with Western Truck Center Company to purchase three Autocar Xpeditor with AmRep roll-off solid waste vehicles for the Utilities Department at a total cost of \$472,630.29 (exclusive of finance costs).

**PASSED AND ADOPTED** on this 28<sup>th</sup> day of November 2006, by the following roll-call vote:

AYES: Council Member(s)

NOES: Council Member(s)

ABSENT: Council Member(s)

ABSTAIN: Council Member(s)

ATTEST:

\_\_\_\_\_  
Andrew J. Morin, MAYOR

\_\_\_\_\_  
Christa Schmidt, CITY CLERK

Resolution No. 7944

Page 1 of 1

000003