

**COMPREHENSIVE ANNUAL  
FINANCIAL REPORT  
FISCAL YEAR 2012 - 2013  
AND  
2<sup>ND</sup> QUARTER REPORT FISCAL YEAR  
2013 -14**

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**SUMMARY PRESENTATION  
TO THE FOLSOM CITY COUNCIL  
FEBRUARY 11, 2014**

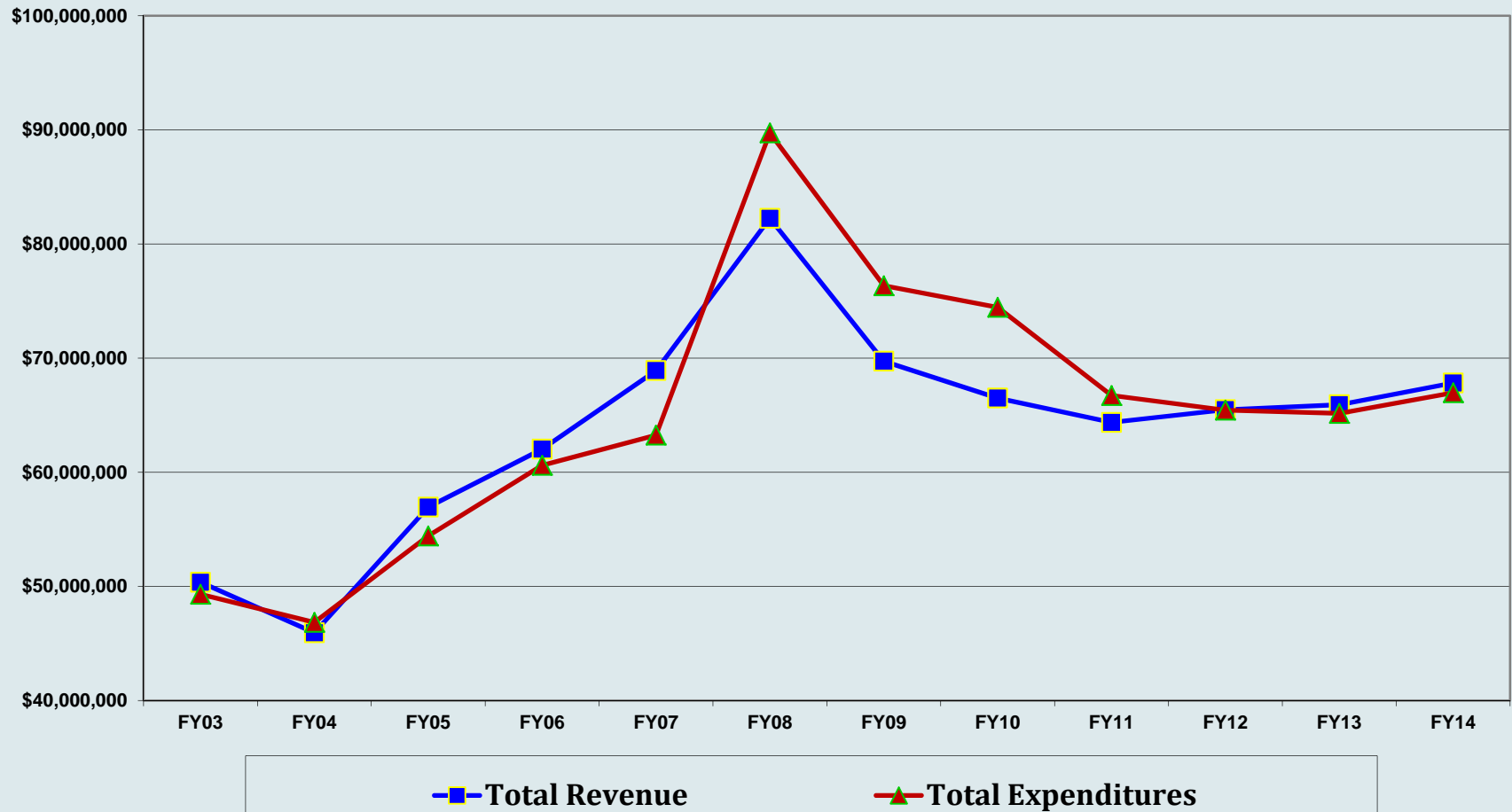
# AUDITED FINANCIAL STATEMENTS AND REPORTS

- Formally presenting the final, official, audited Financial Statements and reports of the City, the Redevelopment Successor Agency, and the Public Financing Authority.
- These Statements and reports are designed to provide readers with a broad overview of the City's finances and provide a long-term view of the City's activities.
- City has received an unqualified or "clean" opinion from the Independent Auditor regarding each of the Financial Statements.

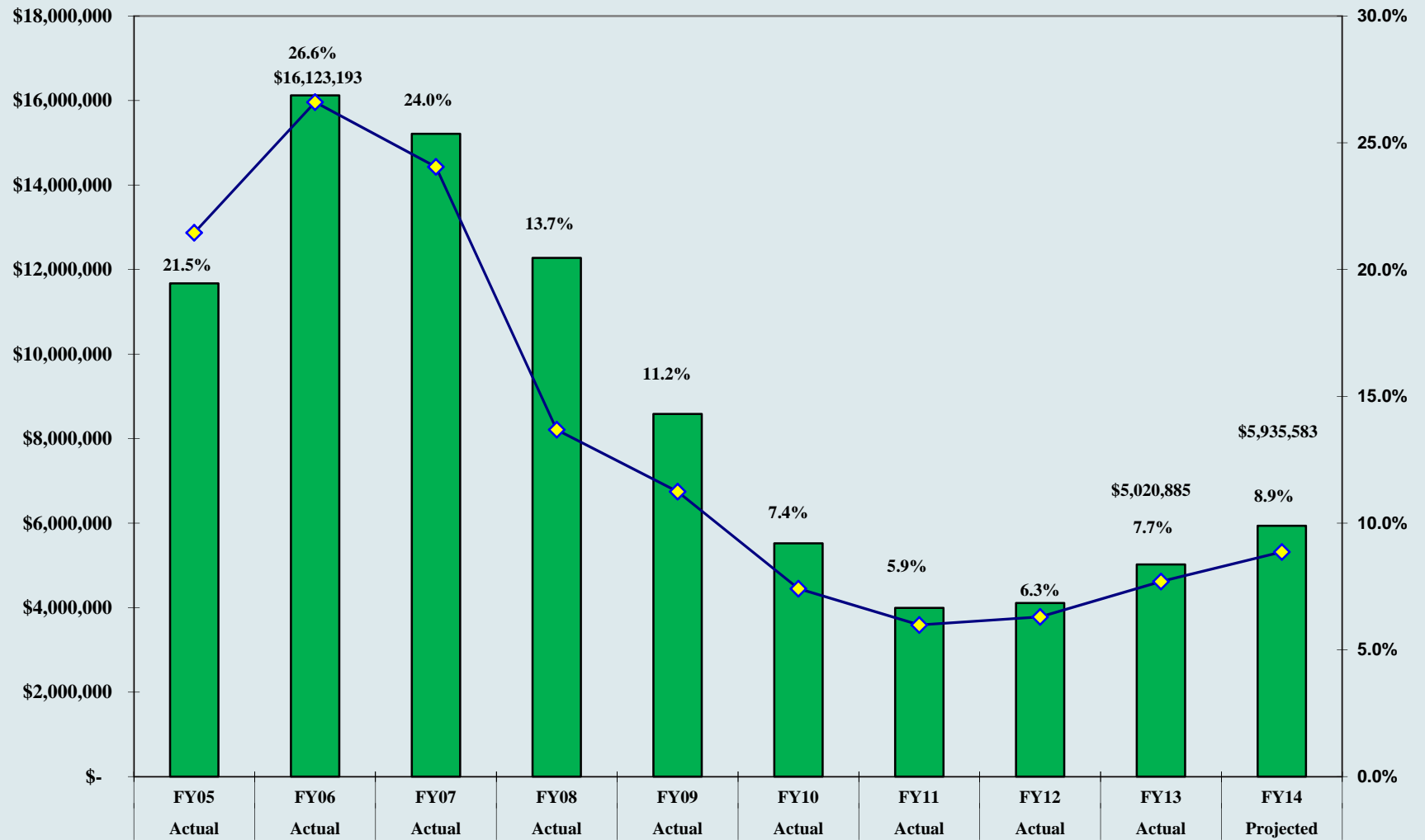
# GENERAL FUND SUMMARY

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12-13</u>	<u>PROJECTED FY 13-14</u>
▪ Revenue	\$65,479,770	\$65,911,839 0.66%	\$67,826,197 2.90%
▪ Expenditures	\$65,444,747	\$65,185,361 -0.4%	\$66,970,171 2.74%
▪ Change in Fund Balance	\$ 35,023	\$ 726,478	\$ 856,026
▪ Unassigned Fund Balance	\$ 4,108,447	\$ 5,020,894	\$ 5,935,583
▪ % of Expenditures	6.3%	7.7%	8.9%

# REVENUE AND EXPENDITURE HISTORY



# Unassigned General Fund Balance



■ Unassigned Fund Balance     
 —◆— % of Expenditures

# GENERAL FUND - MAJOR REVENUE SOURCES

	<b>CAFR <u>FY 11-12</u></b>	<b>CAFR <u>FY 12-13</u></b>	<b>PROJECTED <u>FY 13-14</u></b>
▪ Prop Taxes	\$17,951,088	\$17,138,883 -4.5%	\$17,764,843 3.7%
▪ Sales Taxes	\$16,104,163	\$17,230,775 7.0%	\$19,019,410 10.4%
▪ Charges for Service	\$10,306,709	\$10,849,801 5.3%	\$10,751,450 -.9%
▪ Transfers In	\$ 9,204,249	\$ 8,363,108 -9.1%	\$ 8,539,211 2.1%

# GEN FUND - MAJOR EXPENDITURE CATEGORIES

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12-13</u>	<u>PROJECTED FY 13-14</u>
▪ Public Safety	\$31,236,117	\$31,828,407 1.9%	\$32,034,065 0.7%
▪ General Gov and Non Dept	\$12,145,799	\$12,503,669 2.9%	\$13,850,756 10.8%
▪ Rec & Cultural	\$11,363,624	\$10,969,573 -3.5%	\$11,455,755 4.4%
▪ PW & Com Svs	\$ 9,307,188	\$ 8,955,894 -3.8%	\$ 9,353,120 4.4%
▪ Debt Service	\$ 799,666	\$ 826,887 3.4%	\$ 276,475 -66.5%

# WATER ENTERPRISE FUND

	<b>CAFR <u>FY 11-12</u></b>	<b>CAFR <u>FY 12-13</u></b>	<b>PROJECTED <u>FY 13-14</u></b>
▪ Chgs for Service	\$12,684,028	\$14,730,130	\$15,483,924
▪ Op Expenses	\$14,368,055	\$12,818,580	\$12,989,382
▪ Debt Service	\$ 1,068,780	\$ 1,126,316	\$ 1,049,894
% of Charges	8.43%	7.65%	6.8%
▪ Unrestricted Net Position	\$ 3,426,397	\$ 9,494,577	\$12,677,268



# WASTEWATER ENTERPRISE FUND

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12-13</u>	<u>PROJECTED FY 13-14</u>
▪ Chgs for Service	\$5,971,558	\$5,990,811	\$6,171,200
▪ Op Expenses	\$4,902,179	\$5,086,030	\$5,417,271
▪ Debt Service	\$ 0	\$ 0	\$ 0
% of Charges	0.00%	0.00%	0.00%
▪ Unrestricted Net Position	\$6,123,175	\$8,397,383	\$7,884,576

# SOLID WASTE ENTERPRISE FUND

	<b><u>CAFR FY 11-12</u></b>	<b><u>CAFR FY 12-13</u></b>	<b><u>PROJECTED FY 13-14</u></b>
▪ Chgs for Service	\$10,071,219	\$10,140,081	\$10,364,500
▪ Op Expenses	\$ 9,197,019	\$ 9,531,636	\$ 9,695,327
▪ Unrestricted Net Position	\$ 2,891,245	\$ 2,527,487	\$ 2,329,153

# TRANSIT ENTERPRISE FUND

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12 -13</u>	<u>PROJECTED FY 13 -14</u>
• Non-Operating Rev	\$2,804,432	\$3,199,008	\$3,352,594
• Chgs for Service	<u>\$ 702,917</u>	<u>\$ 690,404</u>	<u>\$ 644,489</u>
	\$3,507,349	\$3,889,412	\$3,997,083
• Op Expenses	\$3,693,581	\$3,986,032	\$3,544,645
• Unrestricted Net Position	\$ 494,607	\$ 589,985	\$ 703,210
• Total Route Miles	194,900	184,727	185,700
• Passengers	73,485	79,787	85,290

# RISK MANAGEMENT INTERNAL SERVICE FUND

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12-13</u>	<u>PROJECTED FY 13-14</u>
▪ Chgs for Service	\$12,395,119	\$11,717,757	\$13,571,815
▪ Op Expenses	\$11,633,444	\$12,798,720	\$13,591,011
▪ Unrestricted Net Position	\$ 2,292,959	\$ 2,360,940	\$ 2,335,229
▪ Major Expense Categories			
• Act Emp Hlth	\$ 7,231,416	\$ 6,721,502	\$ 7,328,898
• Retiree Health	\$ 2,649,509	\$ 2,713,093	\$ 2,921,240
• Workers Comp	\$ 1,406,200	\$ 1,705,676	\$ 1,739,840
• Liability Ins	\$ 806,052	\$ 1,012,326	\$ 1,080,577

# COMPENSATED LEAVES INTERNAL SERVICE FUND

	CAFR <u>FY 11-12</u>	CAFR <u>FY 12-13</u>	PROJECTED <u>FY 13-14</u>
▪ Chgs for Ser	\$1,356,859	\$2,799,017	\$1,987,352
▪ Leave time buy-out	\$1,784,693	\$1,859,041	\$1,429,472
▪ Fund Balance	(\$2,796,861)	(\$1,856,885)	(\$ 1,299,005)

# HUMBUG WILLOW CREEK SPECIAL REV FUND

	<b>CAFR</b> <b><u>FY 11-12</u></b>	<b>CAFR</b> <b><u>FY 12-13</u></b>	<b>PROJECTED</b> <b><u>FY 13-14</u></b>
▪ Revenue	\$ 384,113	\$ 464,640	\$ 271,036
▪ Expenses (Grant Funded)	\$ 687,125	\$ 672,435	\$ 150,000
▪ Fund Balance	(\$ 1,123,963)	(\$ 886,128)	(\$ 765,092)

# TREE PLANTING SPECIAL REVENUE FUND

	<u>CAFR FY 11-12</u>	<u>CAFR FY 12-13</u>	<u>PROJECTED FY 13-14</u>
▪ Revenue	\$ 100,693	\$ 17,750	\$ 47,000
▪ Expenses	\$ 476,467	\$ 410,021	\$ 414,838
▪ Fund Balance	\$ 1,342,116	\$ 949,845	\$ 582,007

**QUESTIONS / COMMENTS**



# **FY 2015 BUDGET WORKSHOP**

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**PRESENTATION TO  
THE FOLSOM CITY COUNCIL  
FEBRUARY 11, 2014**



Home Sales



Home Prices



New Home  
Construction



Building Permits

# THE ECONOMY



Employment



Unemployment



Consumer  
Confidence



Consumer  
Spending

# MAJOR REVENUE CATEGORIES

	<b>PROJECTED <u>FY 13-14</u></b>	<b>FORECAST <u>FY 14-15</u></b>
▪ <b>Prop Taxes</b>	\$17,764,843	\$18,413,810
▪ <b>Sales Taxes</b>	\$19,019,410	\$19,798,036
▪ <b>Chgs for Service</b>	\$10,751,450	\$10,689,694
▪ <b>Transfers In</b>	\$ 8,539,211	\$ 8,271,350

# GENERAL FUND SUMMARY

	<b>PROJECTED <u>FY 13-14</u></b>	<b>FORECAST <u>FY 14-15</u></b>
▪ <b>Revenues</b>	\$67,826,197	\$68,324,986
▪ <b>Expenditures</b>	\$66,970,171	\$67,555,147
▪ <b>Change in Fund Balance</b>	\$ 856,026	\$ 769,839
▪ <b>Unrestricted Fund Balance</b>	\$ 5,935,583 8.9%	

# **FY 15 BUDGET PRINCIPLES**

1. Fiscal Sustainability
2. Reinvest for the Future

# **BUDGET DEVELOPMENT PREFERENCES**

- Reduce Negative Fund Balances
- Build Fund Balance and save for the Future
- Reduce Reliance on Special Revenue Funds for Operating Costs
- Address Deferred Maintenance and Equipment Needs
- Invest in New Programs and Services

# NEXT STEPS

- April 8, 2014 - Present FY 15 Operating Budget to City Council
- April 22, 2014 - Public Hearing on FY 15 Operating Budget for Council and Citizen direction and comments
- May 13, 2014 - Present FY 15 Capital Improvement Plan to City Council
- May 27, 2014 - Possible Adoption of FY 15 Operating Budget
- June 10, 2014 - Possible Adoption of FY 15 Capital Improvement Plan

**QUESTIONS / COMMENTS**